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BC LIVESTOCK PRODUCERS MARKET REPORT

March 15, 2023

MARCH 2023 SALES

- VANDERHOOF REGULAR SALE, FRI 17th
- RED MOON ANGUS ONLINE BULL SALE, FRI 24th & SAT 25th
- COUNTRY ROOTS SIMMENTAL & ANGUS BULL SALE VANDERHOOF, SAT 25th
- KAMLOOPS REGULAR SALE, TUES 28th
- CONTINENTAL CONNECTION BULL SALE, THURS 30th & FRI 31st

APRIL 2023 SALES

- BEST BET BULL SALE, MITCHELL CATTLE CO & GUEST WILLIAMS LAKE, SAT 1st
- KAMLOOPS REGULAR SALE, TUES 4th
- VANDERHOOF ALL BREEDS BULL SALE, SAT 8th
- 86th ANNUAL WL BULLS SHOW & SALE. THURS 13th & FRI 14th
- OK FALLS REGULAR SALE, MON 17th
- KAMLOOPS REGULAR SALE, TUES 18th
- WILLIAMS LAKE REGULAR SALE, THURS 20th
- VANDERHOOF REGULAR SALE, FRI 21st

CHECK OUR WEBSITE FOR TEAM ELECTRONIC AUCTION & MORE SALE DETAILS www.bclivestock.bc.ca

Auctioneers: Larry Jordan 250-319-0872/Wayne Jordan 250-319-0873/Wayne Pincott 250-397-6808

BC Livestock Marketing Team									
Al Smith Province-Wide Marketing Specialist W Cell: 250-570-2143		Wade McNolty /illiams Lake & Equipment Marketing Specialist Cell: 250-398-0429		Ken Allison BC Livestock Marketing Specialist Cell: 250-571-9045					
BC Livestock Yard Managers									
KAMLOOPS Darrell Comazzetto Cell: 250-319-8587	WILLIAMS LA Wade McNol Cell: 250-398-	ty	Shawn Carter	VANDERHOOF Mike Pritchard Cell: 250-524-0681					
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BC LIVESTOCK PRODUCERS CO-OPERATIVE ASSOCIATION

Kamloops Stockyards: 250-573-3939 OK Falls Stockyards: Shawn Carter 250-490-5809 Williams Lake Stockyards: 250 398-7174 Vanderhoof Stockyards: 250 567-4333

MARKET REPORT FOR MARCH 15st 2023

Total receipts 625 hd OK Falls & Kamloops								
STEERS	HIGH	AVG	HEIFERS	HIGH	AVG			
200-299	N/A	N/A	0-299	N/A	N/A			
300-399	N/A	N/A	300-399	N/A	N/A			
400-499	355.00	340.00	400-499	297.00	273.89			
500-599	340.00	320.00	500-599	290.00	257.01			
600-699	310.00	293.11	600-699	263.00	247.58			
700-799	292.00	274.66	700-799	256.00	242.44			
800-899	253.00	237.58	800-899	241.00	233.06			
900+	240.00	234.91	900 +	N/A	N/A			
Butcher Bulls 125.00-155.00 D1 / D2 Cows 115.00-130.00 Holstien Cows Sales to 117.00								

CURRENT MARKET REPORT

The market continues to climb as fundamentals start to deteriorate and this is counterintuitive to what most would normally think or do when purchasing a risk asset. What does this all mean? It means the market, as viewed by many in the industry, is starting to reach way too far out front on the buy side; they have been putting large amounts of capital to work whether it's in cattle futures, or the hard commodity, anticipating a move higher. Unfortunately, the fundamentals are starting to become non-supportive, and one must consider at what point do you think we have reached the Apex, and are forced to take shelter. On the brighter side, as a seller into the market, you will be realizing prices you haven't seen in 8 vears and the atmosphere at your local market, if you haven't been lately, is nothing short of euphoric at every BC Livestock Coop venue around the province. I'm my last report, we prognosticated cows to reach \$1.30, and we anticipated slaughter Bulls to break \$1.50 in the months to come. Well, it did not take that long, as we have since eclipsed those levels on numerous instances. Short term, this trend will likely continue, and in a perfect world markets will turn symbiotic and we will realize profits into perpetuity! Of course, we all know markets are not rational, and this will not happen, so be cognizant of your surroundings, and celebrate that cattlemen are finally getting what is deservedly theirs, because things can change in a heartbeat. You could wake up one morning to see markers plunging and wonder why you didn't take out some kind of risk management on your cattle. I have repeatedly advised producers to take Livestock Price Insurance or some kind of forward contacting.

Cordy Cox

GM BCL

PINE BUTTE, RRTS & PUHALLO BULL ON LINE SALE FEBUARY 25th

Thank you to all the bidders and buyer for supporting our Feb 25th on line bull sale. Pine Butte Ranch saw 2 high selling 5100.00 2 year old horned Hereford bulls. The Pine Butte Standard Lad 63J and Pine Butte Slvr Stanmore 95J. Puhallo Angus with Pete & June Puhallo saw their Puhallo Pulse 178J hit 5600.00 and Puhallo Maverick 178K traded to 4400.00. RRTS Charolais with the Stoward Family had RRTS Jesse 56J sell to 4300.00 and RRTS Austin 78J sold to 3900.00

OKANAGAN FALLS REGULAR SALE MAR 13th

Excellent receipts here in OK Falls today as 300 hd of cattle hit the sales ring. The Elkink Ranch saw their 1853 lb bulls top 137.50. The Barrington Ranch had 2070 lb Butcher bulls hit 138.00 and 10 of their top butcher cows weighing 1440 lbs reached 124.00. Clarence Schneider had 2220 lb Bulls bring 147.00. Wade Clifton from the **Clifton Ranch** had a ring full of 17 cows, 1385 lb that sell to 126.00. Fossen Air had 1348 lb Butcher cows sell to 126.50, they also had 723 lb Blk Angus strs top 270.00, their 669 lb strs hit 289.00 and a pen of their 500 lb h/c saw 280.00. The Cedar Creek Ranch had 673 lb Blk Angus hfrs raced to 259.00. Adrian Baiton saw his 833 lb strs top our sale at 253.00. Clarence Schneider's 757 lb Blk hfrs hit 231.00, his 625 lb hfrs reached 250.00 and the 843 lb strs topped 245.00. The Elkink Ranch had 522 lb Angus strs sell to 322.50, the 468 lb strs rolled to 345.00, while the 558 lb hfrs brought 265.00. The 69 Ranch saw their 813 lb Blk strs sell to 240.00 and the 910 lb bring 231.00. Hazel. Wavne & Steve Pendergraft saw their 720 lb Blk strs sell to 260.00. The Monroe Ranch's 1300 fat strs reach 190.00. Brenda Kelly sold her 4 yearling Gelbvieh breeding bulls, Poker King 52K brings 2450.00. Goodness this sale had a good feel to it. Fast paced and strong buyer interest. The next sale in OK Falls is April 17TH .



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KAMLOOPS REGULAR SALE MAR 14th

Light receipts today but solid prices on 350 hd. Clint Menhinick from Lillooet had 770 lb strs top 270.00 and 635 lb strs at 307.50, his 685 lb Blk Angus hfrs topped 243.00. Sunnybrae Farms from Salmon Arm had 957 lb Red Baldie strs top the sale at 237.00 and the 855 lb strs at 251.00. Frank Riley from Celista set a pace with 740 lb strs topping 280.00 and 935 lb strs at 240.00. Bob Marshall had 858 lb Limo x hfrs top 227.00. Harley Tette had 2305 lb Butcher bulls top 149.25 and 535 lb s/c topping 340.00. Marv Hodge was in with excellent guality Blk Angus 790 lb hfrs that hit 240.00. Reverent Angus from Salmon Arm saw their 573 lb s/c top 319.00, their pen of fancy 582 lb h/c raced to 268.00. Dennis & Fiona Rvan set the record with 811 lb strs topping 253.00. Dominic & Samantha Berger set the trend for Butcher cows with heavy 1885 lb cows at 129.50, their 1385 lb 3 yr old hfrs hit 143.00, and then they filled the ring with 782 lb hfrs that thit 249.00. The Blue Goose Cattle Co. saw their 2235 lb Butcher bulls top 149.50. Ian & Brenda **Jones** saw their 1315 lb Butcher cows bring 128.00. The **Devick Ranch** had 1468 lb top kill cows hit 130.00, their top butcher bulls hit 155.00 at 1845 lb. Ydoorn Holdings had 736 lb Red hfrs that brought 256.00. Kurt & Joanne Holmes saw their 640 lb Blk hfrs top 263.00. Curtis Bellows had 632 lb fancy hfrs hit 252.00. Fred Philps saw his 2050 LB Speckled bull reach 146.00. Schweb Family Cattle had 574 lb Angus hfrs sell to 263.00 and their 465 lb hfrs hit 297.00. Tappenvale Farm had the top Holstein cow that weighed 1830 and brought 113.00, the younger Holstein cows reached 117.00. Jason & Janna Quesnel had 1100 lb hfrts hit 182.00. The Chutter Ranch came to town with a liner load of strs & hfrs. 16 hd of 673 lb Red Angus x strs hit 299.00, 15 hd of their 771 lb strs hit 280.25 and 20 hd of their 686 lb hfrs hit 251.50. Huge thankyou to all our contributors & buyers today. This was one awesome sale start to finish . Next sale March 28TH .

ITS THAT TIME OF YEAR AGAIN, WE ARE LOOKING FOR PICTURES FOR OUR 2023/2024 CALENDARS !!

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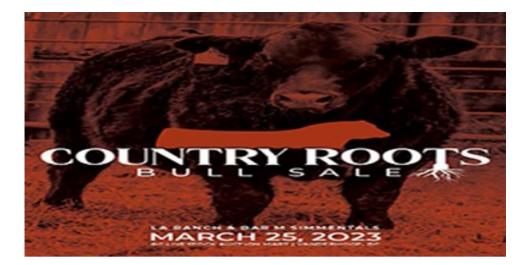
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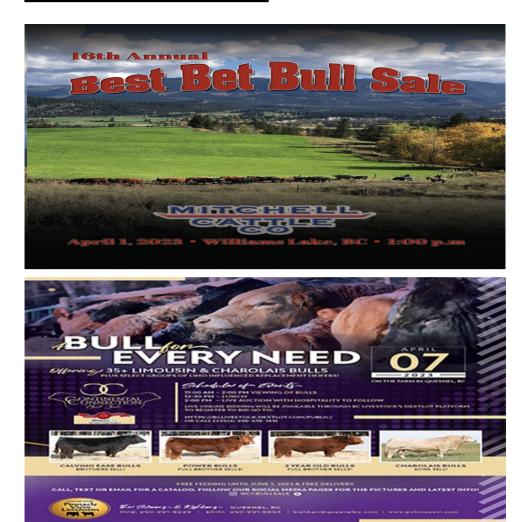
BC PREMISES ID # (PID) <u>KAMLOOPS......BC449KHAQ</u> <u>WILLIAMSLAKE....BC449KDYT</u> <u>VANDERHOOF....BC449KHVJ</u> <u>OK FALLS....BC449KE93</u>

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