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Email: info@bclivestock.bc.ca

Web site: www.bclivestock.bc.ca



BC LIVESTOCK PRODUCERS MARKET REPORT

October 14th, 2020

OCTOBER 2020 SALES

- VANDERHOOF PRE-SORT SALE, FRIDAY, OCTOBER 16th
- OK FALLS REGULAR SALE, MONDAY, OCTOBER 19th
- KAMLOOPS CALF & REGULAR SALE, TUESDAY, OCTOBER 20th
- WILLIAMS LAKE CALF SALE, WEDNESDAY, OCTOBER 21st
- WILLIAMS LAKE REGULAR SALE, THURSDAY, OCTOBER 22nd
- VANDERHOOF REGULAR SALE, FRIDAY, OCTOBER 23rd @ **9:00 am**
- KAMLOOPS CALF, YEARLING & REGULAR SALE, TUES, OCTOBER 27th
- WILLIAMS LAKE CALF SALE, WEDNESDAY, OCTOBER 28th
- WILLIAMS LAKE REGULAR SALE, THURSDAY, OCTOBER 29th
- VANDERHOOF PRE-SORT SALE, FRIDAY, OCTOBER 30th

RADIO NL

NEWS WHEN IT HAPPENS

610 AM

NOVEMBER 2020 SALES

- OK FALLS SPECIAL CALF SALE, MONDAY, NOVEMBER 2nd
- KAMLOOPS CALF, YEARLING & REGULAR SALE, TUESDAY, NOV 3rd
- WILLIAMS LAKE BRED COW & HEIFER SALE, WEDNESDAY, NOV 4th
- WILLIAMS LAKE REGULAR SALE, THURSDAY, NOVEMBER 5th
- VANDERHOOF REGULAR SALE, FRIDAY, NOVEMBER 6th @ **9:00 am**

CHECK OUR WEBSITE FOR TEAM ELECTRONIC AUCTION & MORE SALE DETAILS

www.bclivestock.bc.ca

Auctioneers: Larry Jordan 250-319-0872 & Wayne Jordan 250-319-0873

BC Livestock Marketing Team

Al Smith

Province-Wide Marketing Specialist

Cell: 250-570-2143

Wilf Smith

Williams Lake & Equipment

Marketing Specialist

Cell: 250-267-3898

Ken Allison

BC Livestock Marketing Specialist

Cell: 250-571-9045

BC Livestock Yard Managers

KAMLOOPS

Darrell Comazetto

Cell: 250-319-3992

WILLIAMS LAKE

Wade McNolty

Cell: 250-398-0429

OK FALLS

Shawn Carter

Cell: 250-490-5809

VANDERHOOF

Decody Corbiere

Cell: 250-524-0681

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Excellent Career Opportunity with BC Livestock Producers Co-op Association!



Employment Opportunity

BC Livestock Producers Co-operative - General Manager

We are looking for a General Manager to oversee all staff, budgets, and operations of BC Livestock Co-operative. The Co-operative operates 4 cattle sale yards in the province of British Columbia. Working knowledge of the cattle industry is an important aspect of this position.

General Manager responsibilities include working with the board of directors and formulating overall strategy, managing employees, and establishing policies. To be successful in this role, you should be a thoughtful leader and a confident decision-maker, helping our people develop and be productive, while ensuring our member's interests are protected.

Ultimately, you will help the Co-operative grow and thrive.

Responsibilities

- Work with Yard Managers to oversee day-to-day operations of all sale yards
- Work with the board of Directors to design strategy and set goals
- Work with the Controller, maintain budgets and monitor expenses, provide information to complete reporting procedures to the Board of Directors
- Ensure employees work productively and develop professionally
- Oversee recruitment and training of new employees
- Work with cattle buyers
- Direct the employee assessment process
- Ensure staff follows health and safety regulations
- Provide solutions to issues as they may develop

Requirements

- Proven experience as a General Manager or similar role
- Working knowledge of the cattle industry
- Experience in planning and budgeting
- Knowledge of business process and functions (finance, HR, procurement, operations etc.)
- Strong analytical ability
- Excellent communication and English language skills
- Strong Computer and Tech skill
- Outstanding organizational, leadership and team building skills
- Problem-solving aptitude

Job posting closes on October 31st, 2020 with a planned start date to begin early in the new year. BC Livestock offers a competitive salary with benefits and matching RRSP.

Please send all resumes to nico@bclivestock.bc.ca

BC LIVESTOCK PRODUCERS CO-OPERATIVE ASSOCIATION

Kamloops Stockyards: 250-573-3939

OK Falls Stockyards: Shawn Carter 250-490-5809

Williams Lake Stockyards: 250 398-7174

Vanderhoof Stockyards: 250 567-4333

MARKET REPORT FOR OCTOBER 14th, 2020

Total receipts, **11,331 hd for Kamloops, Williams Lake, Vanderhoof, Direct & Video**

STEERS	HIGH	AVG	HEIFERS	HIGH	AVG
0-299	305.00	277.85	0-299	N/A	N/A
300-399	307.00	259.47	300-399	246.00	210.00
400-499	270.00	226.72	400-499	207.00	189.69
500-599	230.50	210.01	500-599	195.50	185.86
600-699	210.00	201.00	600-699	185.75	175.39
700-799	200.25	191.04	700-799	176.50	167.00
800-899	187.00	182.88	800-899	175.00	169.55
900+	185.00	170.50	900 +	165.50	156.55
Butcher Bulls 102.00 - 110.00 D1 / D2 Cows 70.00 - 79.00					
D3 / D4 Cows 27.00 - 54.00					

WILLIAMS LAKE CALF & REGULAR SALE

WEDNESDAY, OCTOBER 7th & THURSDAY, OCTOBER 8th

Williams Lake had huge numbers again this week as Wade approached the 4000 hd mark with In-House Video and ring sales. The sale was electric with buyer action! We started with the In-House Video sales, showcasing **Jared & Shelley Fletcher's** 95 Blk & BWF s/c, called to weigh 625 lb, for delivery on October 20th. They sold for 205.25. Their liner load of 115 h/c, all Blk & BWF and 535 lb, set the level at 190.50. Our next video sale was for the **Cutting Edge Cattle Co.** and **Holtry Creek Ranch.** They had powerful, 635 lb, Simm / Angus x & Maine / Char x s/c, to ship October 26th, that sold for 212.25. 100 hd of their 530 lb Simm / Angus x & Maine / Char x s/c set the price level at 224.75. Their load of 585 lb h/c, again, the same powerful mix of breeding, brought 197.25. **Roger Williams, Wanda Dorsey and Eli & Terra Hatch** saw their tridem load, the top sort of 256 calves, of 585 lb, Angus / Simm x s/c trade to 213.25. The light end of their incredible s/c, 120 hd at 500 lb, brought 225.50. Next we moved on to our ring sale. **Calvin & Cathy Kirsh's** powerful, 660 lb Angus / Simm x s/c raced to 205.25. Their pen of 534 lb s/c saw 220.75 and their 593 lb h/c notched 186.25. The **Harris Ranch** set quality in front of us with their 25 hd of 616 lb Angus / Simm / Gelbvieh x s/c that topped 210.25. The big boys, 654 lb, saw 205.50 and their 733 lb s/c hit 198.75. **Pablo Mtn Ranch's** 655 lb Buckskin / Char x s/c sold to 207.75 and their 700 lb s/c hit 199.25. Their 509 lb s/c sold to 229.00 and their 611 lb Tan h/c hit 190.00. **Gardner Ranch** had 595 lb Char x s/c that topped 217.00. Their 500 lb s/c rolled to 230.50 and their 514 lb, Tan h/c notched 201.75. **Bruce & Lonnie Rolph** saw their

658 lb Angus x s/c sell to 204.75. **Don & Sylvia Fraser** had 597 lb Char x s/c that traded at 217.00 and 20 hd of their 504 lb Char x h/c hit 201.00. The **High Bar Ranch** brought good, heavy, 670 lb Blk Angus s/c that marched up to 200.25. **Chris & Claire Jones** saw 33 hd of their powerful 572 lb Blk Angus s/c top 208.50 and 28 hd of their 655 lb s/c notched 204.75. **Wayne & Leilah Kirsh** had 705 lb s/c hit 195.00. **Corrina Thompson's** 655 lb Tan s/c saw 208.25 and her powerful 621 lb Tan h/c raced to 190.50. **Al & Lorraine Sandford, 9 Mile Ranch,** saw their 638 lb Simm x s/c bring 206.00 and their 709 lb s/c grabbed 197.75. **Ellis & Janis Boon** brought heavy, 715 lb, Angus x s/c that notched 194.75. They also had 2300 lb butcher bulls top 115.00. The **Carpenter Mountain Ranch** tested our yearling trade on Thursday with 238 hfrs. Their liner load of 75 Angus x hfrs, 838 lb, hit 175.50. Their 2nd liner load, again Angus x, 907 lb hfrs saw 172.75 and the heavy liner load of 953 lb hfrs hit 171.25. **John Faessler** had 1403 lb butcher cows top 82.75. This was one incredible 2 day sale. Thank you to all our contributors and buyers. Next week we will see over 5000 calves between Wednesday and Thursday.

VANDERHOOF REGULAR SALE, FRIDAY, OCTOBER 9th

1802 head of calves, 178 yearlings and 216 cows and bulls were sold through the ring in Vanderhoof on Friday. **Andres Grunthal Equipment** sold 670 lb Blk s/c for 200.00. **Mike Bomberger**, from Endako, had 573 lb Angus x s/c reach 208.50. **Silver Springs Creek Ranch**, from Fort St. James, showcased 512 lb Angus x s/c selling at 217.75 and the sisters, 446 lb, at 204.50. **CTN Ranching**, from Fort Fraser, sold big, Blk s/c, 697 lb, for 197.00 and 587 lb s/c for 207.75. **Ross Davidson**, from Fort St. James, had a package of Blk h/c, 527 lb that fetched 187.50. **Brian Hall** was in with 656 lb Blk s/c that rose to 202.50. **Hatch Creek Ranch** from Houston had a package of 65 s/c, 590 lb, stop at 207.50. **Jake and Ana Hohmann** saw their 556 lb Angus x s/c reach 210.25 and their 558 lb h/c hit 182.50. **Ralph Hopkins'** 679 lb tan s/c marched up to 202.00 and the 588 lb tan h/c rocketed up to 188.00. **J&R Ranch** from Houston had big s/c, 751 lb, trade to 193.00 and the 570 lb h/c rolled to 180.00. **Dave & Koreen Jaarsma**, also from Houston, featured 668 lb Exotic x s/c that fetched 202.75 and 636 lb h/c that brought 179.00. **Floyd Jackson**, from Hixon, brought 148 calves to town, his 601 lb exotic x s/c traded to 204.00 and the 547 lb s/c reached 209.75, his 612 lb h/c reached 180.75 while the 521 lb h/c saw 185.50 and the 424 lb h/c reached 206.00. **Rafter C Ranch** sold powerful Exotic x calves, the 815 lb s/c stopped at 185.00 to total \$1507.75 per head. Greg's 672 lb s/c traded to 200.00, his 668 lb h/c reached 176.75. He also had a package of cows at 1512 lb sell to 79.75. The **Snakebite Crew** from Burns Lake sold 609 lb Red s/c for 202.00, 495 lb s/c sold to 226.00, 588 lb h/c at 181.50 and 512 lb h/c hit 185.00. **Fritz Walther**, from Fort St. James, sold 502 lb Angus x s/c that traded to 224.75 and 464 h/c that

reached 193.00. On the yearling side, **Clayton Steiner** sold big 1104 lb Simm x str for 156.25 and 990 lb hfrs to 161.00, he also had a package of cows, 1448 lb, sell for 76.50. **Bar K Ranch Ltd** sold 1383 lb cows for 78.50. **Gerrit Keegstra** had a 2135 lb bull fetch 115.00 and **Steve and Keli Irvine** sold a 2390 lb red bull for 109.50. A huge thank you to the buyers and contributors and especially the crew who put up with some damp conditions and managed to keep the pace of the sale up. Next week is our second Pre-sort calf sale of the season in Vanderhoof.

KAMLOOPS CALF & REGULAR SALE TUESDAY, OCTOBER 13th

We rolled into one incredible sale here in Kamloops today as we saw another 1,750 hd of cattle being showcased to strong buyer interest. We have a lot of local interest this year as, in some cases, extra feed gives people more options to buy. It was a sale of wall to wall quality from start to finish! **Whatshan Cattle Co.** set a pace with 620 lb s/c that brought 204.00 and their 658 lb h/c hit 181.00. **Ken & Linda Allison** had 646 lb Blk Simm x s/c notch 204.00 and 10 hd of their 569 lb s/c hit 209.00. Their Char x s/c, 610 lb, settled in at 206.50 and their 527 lb h/c brought 193.00. **Bill & Kelly Jackson's** heavy 742 lb Red Baldie s/c notched 200.00 and their 641 lb s/c sold for 201.50. **Peter & Sharon Philip**, of **Philip Ranch**, saw their outstanding, 678 lb Angus x s/c hit 200.00, their 506 lb s/c rolled to 230.00 and their fancy 547 lb h/c reached 187.00. **Ogilvie Stock Ranch's** 595 lb, fancy, Feather-neck s/c hit 205.00. **Randy & Jackie Kitzel** saw their 587 lb s/c reach 209.00, their 526 lb s/c topped 225.00, and their 580 lb Angus x h/c sold to 180.50. **Bob & Ruth Black** showcased their powerful, 630 lb, Blk Angus s/c that sold to 204.75, their big group of 520 lb s/c brought 230.50, and their 567 lb Blk h/c topped 187.50. **Big Rock Farms** had 500 lb s/c, Simm influence, that raced up to 239.75 and their 383 lb s/c topped our sale at 295.00. The **Bar WK Ranch**, from McBride, saw their 45 hd of 919 lb Angus / Simm x yearling hfrs roll to 165.50 and their ring full of 857 lb hfrs hit 172.25. **Wayne & Jacki Vansickle** came with 132 Simm / Angus x calves and the buyers loved them! The big boys, at 759 lb, hit 198.00, or 1,502.82 per hd. Their 545 lb s/c hit 224.00 and 38 of their Simm x h/c, 581 lb, notched 186.00. The **Horse Camp Ranch** had 498 lb s/c that hit 234.00. The **Valleyview Ranch**, had 550 lb Blk Angus / Simm x s/c top 217.00 and their big, Angus / Simm x s/c, 615 lb, saw 200.00. The **Walkem Ranch** blew the doors off with their load of 635 lb Blk Angus s/c raced to 204.00 and their big boys, 715 lb, powered to 200.25. **Tamihi Ranching** had 622 lb s/c that sold to 210.00. **Bill Couldwell's** 608 LB, Red x s/c traded at 203.50, his 485 lb Red s/c hit 237.00 and his 523 lb h/c brought 189.50. **Dan & Marilyn Moss** had 709 lb s/c hit 199.00 and their 617 lb Blk Angus s/c brought 181.75. **Fennell Ranches** had fancy, 546 lb Blk Angus h/c hit 189.00. Huge thanks to all our contributors, buyers and staff for this action packed, high energy sale! Next week, Tuesday, October 20th, here in Kamloops, we have 1,400 hd of calves booked so far.

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****Vanderhoof Announcement****

In order to better serve our producers, buyers and to put less stress on the cattle, we will be moving the start time to 9:00 am for these Vanderhoof Sales Only

**October 23rd
November 6th
December 4th**

**All Other Vanderhoof Sales will remain
at a 10:00 am start time**

New

Please click on the "Login" button at the top right of our page to create your BC Livestock Account

In order to streamline our systems, you will now require a username and password to access the "Livestock Sales" tab as well as to view our Livestream Auction Video Feed.

Please ensure you have a valid email address to sign up.

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BC LIVESTOCK PRODUCERS CO-OP

BC PREMISES ID # (PID)

KAMLOOPS.....BC449KHAQ
OK FALLS.....BC449KE93
WILLIAMS LAKE... BC449KDYT
VANDERHOOF.....BC449KHVJ

<http://www.agf.gov.bc.ca>
or Call 1-888-221-7141

**For Phone Bidding & All Other Sale Options Contact
Your BC Livestock Marketing Specialists**

Kamloops & OK Falls

Larry 250-319-0872 | *Wayne* 250-319-0873 | *Al* 250-570-2143

Kenny 250-571-9045 | *Darrell* 250-319-3992

Williams Lake

Vanderhoof

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Notice

If your address, phone number or banking information has changed, please contact your local yard to update your information to ensure prompt payment.

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**BC Livestock brings the most competitive prices on all classes of cattle
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**Our Sale Ring consistently delivers some of the highest prices in Western Canada,
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We Welcome all Buyers & Sellers, No Membership Required!!

We offer several selling options that can be tailored to suit your needs!

BC Livestock can Price your Cattle Anytime, Anywhere - Even in the Field!

If you want the best price, call us today!

KAMLOOPS HEAD OFFICE | Phone: 250-573-3939 | Fax: 250-573-3170 | info@bclivestock.bc.ca

KAMLOOPS	WILLIAMS LAKE	OKANAGAN FALLS	VANDERHOOF	PROVINCE WIDE
Darrell Comazetto 250-319-3992	Wade McNulty 250-398-0429	Shawn Carter 250-490-5809	DeCody Corbiere 250-524-0681	Al Smith 250-570-2143

Get it Sold!!

BC Livestock Covid-19 Action Plan

BC Livestock Producer's COVID-19 Update, August 2020

We have posted our Covid –19 Action Plan on our homepage. Please visit and read our regulations we have set for our Auctions and Office during the pandemic.

We hope this will provide you with some clarity as to where we stand and the guidelines we have set into motion. We will continue to update you of any changes we make and do hope you will help us to stay within these guidelines for the safety and protection of yourself, our clients and staff.

**For more information please visit our website at
www.bclivestock.bc.ca**



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to register for our Online Equipment Auctions



*** NEWS FLASH! ***

Online Equipment and Tool Auctions!!

BC Livestock Co-op is excited to announce that we now offer
Online Timed Auctions for Livestock, Equipment, & Tools!

**Visit <https://bclivestock.nextlot.com/public/>
to Register for our Online Equipment Auctions!**

Soon we will also be able to offer live webcast bidding for all our
Livestock & Special Sale Auctions!

**Don't let Covid and the provincial gathering guidelines dictate
your selling or buying options!**

Consignments Welcome!

Please contact one of our experienced Marketing Team Reps
for more information, marketing options & pricing.

**for all our latest news visit us at
www.bclivestock.bc.ca or find us on Facebook**



NEW: Did You Know???

**BC Livestock now offers bill payments via
online banking!**

All major banks and credit union customers can pay their in-
voices through their banking app or site.

Please contact us for your account number to take advantage
of this easier way to pay!