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# BC LIVESTOCK PRODUCERS MARKET REPORT

September 16th, 2020

**RADIO NL**

NEWS WHEN IT HAPPENS

**610 AM**

## SEPTEMBER 2020 SALES

- VANDERHOOF REGULAR SALE, FRI, SEPTEMBER 18th
- KAMLOOPS, CALF & REGULAR SALE, TUESDAY, SEPTEMBER 22nd
- WILLIAMS LAKE REGULAR SALE, THURSDAY, SEPTEMBER 24th
- VANDERHOOF REGULAR SALE, FRIDAY, SEPTEMBER 25th
- KAMLOOPS CALF, YEARLING & REGULAR SALE, TUESDAY, SEPT 29th
- WILLIAMS LAKE CALF SALE, WEDNESDAY, SEPTEMBER 30th

## OCTOBER 2020 SALES

- WILLIAMS LAKE REGULAR SALE, THURSDAY, OCTOBER 1st
- VANDERHOOF PRE-SORT SALE, FRIDAY, OCTOBER 2nd
- OK FALLS REGULAR SALE, MONDAY, OCTOBER 5th, 10:00 am
- KAMLOOPS CALF & REGULAR SALE, TUESDAY, OCTOBER 6th
- WILLIAMS LAKE CALF SALE, WEDNESDAY, OCTOBER 7th
- WILLIAMS LAKE REGULAR SALE, THURSDAY, OCTOBER 8th
- VANDERHOOF REGULAR SALE, FRIDAY, OCTOBER 9th

### **\*NEW\* ONLINE EQUIPMENT SALES - ONGOING**

Please visit our Website for Guidelines & More Information

**CHECK OUR WEBSITE FOR TEAM ELECTRONIC AUCTION & MORE SALE DETAILS**

**[www.bclivestock.bc.ca](http://www.bclivestock.bc.ca)**

**Auctioneers: Larry Jordan 250-319-0872 & Wayne Jordan 250-319-0873**

#### BC Livestock Marketing Team

**Al Smith**  
Province-Wide Marketing Specialist  
Cell: 250-570-2143

**Wilf Smith**  
Williams Lake & Equipment  
Marketing Specialist  
Cell: 250-267-3898

**Ken Allison**  
BC Livestock Marketing Specialist  
Cell: 250-571-9045

#### BC Livestock Yard Managers

**KAMLOOPS**  
Darrell Comazetto  
Cell: 250-319-3992

**WILLIAMS LAKE**  
Wade McNolty  
Cell: 250-398-0429

**OK FALLS**  
Shawn Carter  
Cell: 250-490-5809

**VANDERHOOF**  
Decody Corbiere  
Cell: 250-524-0681

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# Excellent Career Opportunity with BC Livestock Producers Co-op Association!



## Employment Opportunity

### BC Livestock Producers Co-operative - General Manager

We are looking for a General Manager to oversee all staff, budgets, and operations of BC Livestock Co-operative. The Co-operative operates 4 cattle sale yards in the province of British Columbia. Working knowledge of the cattle industry is an important aspect of this position.

General Manager responsibilities include working with the board of directors and formulating overall strategy, managing employees, and establishing policies. To be successful in this role, you should be a thoughtful leader and a confident decision-maker, helping our people develop and be productive, while ensuring our member's interests are protected.

Ultimately, you will help the Co-operative grow and thrive.

#### Responsibilities

- Work with Yard Managers to oversee day-to-day operations of all sale yards
- Work with the board of Directors to design strategy and set goals
- Work with the Controller, maintain budgets and monitor expenses, provide information to complete reporting procedures to the Board of Directors
- Ensure employees work productively and develop professionally
- Oversee recruitment and training of new employees
- Work with cattle buyers
- Direct the employee assessment process
- Ensure staff follows health and safety regulations
- Provide solutions to issues as they may develop

#### Requirements

- Proven experience as a General Manager or similar role
- Working knowledge of the cattle industry
- Experience in planning and budgeting
- Knowledge of business process and functions (finance, HR, procurement, operations etc.)
- Strong analytical ability
- Excellent communication and English language skills
- Strong Computer and Tech skill
- Outstanding organizational, leadership and team building skills
- Problem-solving aptitude

Job posting closes on October 31<sup>st</sup>, 2020 with a planned start date to begin early in the new year. BC Livestock offers a competitive salary with benefits and matching RRSP.

Please send all resumes to [nico@bclivestock.bc.ca](mailto:nico@bclivestock.bc.ca)

# BC LIVESTOCK PRODUCERS CO-OPERATIVE ASSOCIATION

Kamloops Stockyards: 250-573-3939

OK Falls Stockyards: Shawn Carter 250-490-5809

Williams Lake Stockyards: 250 398-7174

Vanderhoof Stockyards: 250 567-4333

## MARKET REPORT FOR SEPTEMBER 16th, 2020

Total receipts, **3064 hd for OK Falls, Kamloops, Williams Lake, Vanderhoof, Direct & Video**

<u>STEERS</u>	<u>HIGH</u>	<u>AVG</u>	<u>HEIFERS</u>	<u>HIGH</u>	<u>AVG</u>
0-299	307.00	294.73	0-299	275.00	262.28
300-399	290.00	243.37	300-399	250.00	211.11
400-499	238.00	233.00	400-499	189.00	186.00
500-599	220.00	210.00	500-599	186.00	181.00
600-699	210.50	197.00	600-699	180.00	175.83
700-799	200.00	194.41	700-799	186.00	171.12
800-899	190.00	185.94	800-899	178.00	172.88
900+	197.00	189.58	900 +	N/A	N/A
<b>Butcher Bulls 106.00 - 114.50   Butcher Cows 80.00 - 88.00 with some sales to 91.00</b>					

## WILLIAMS LAKE REGULAR SALE, THURSDAY, SEPTEMBER 10th

Williams Lake Stockyards was alive with buyer action as we saw 900 hd of cattle roll through the sale ring. **The Dunlevy Ranch** presented an In-House Video sale of their 2 liner loads of 965 lb, Angus x strs that traded to 178.00. The third liner load of 865 lb Angus x steers saw 185.50. In today's ring sale we had **Gary & Aimee Ellis** set the pace and price levels on 131 incredible strs and hfrs. Their ring full of 772 lb strs hit 190.00, their 701 lb strs marked 192.00 and their big boys, just under 1000 lb, notched 177.00. A ring full of 19 Angus x hfrs, at 752 lb, traded to 178.00 and their 836 lb hfrs raced to 172.00. **Mighton Ranches** came in with a liner load of 74 top yearlings. 26 hd of their 875 lb, Angus x strs were market leaders at 188.50. Their 732 lb strs powered to 190.00 and the big brothers, 960 lb, traded at 179.75 while their 755 lb Red hfrs hit 178.50. **Ed & Cheryl Monical's** 915 lb Red strs hit 181.50 and their 820 lb strs topped 190.00. Their 955 lb Red x hfrs rolled to 164.00. **Dale & Cindy James** had 750 lb Blk strs reach 190.00, their top 886 lb strs saw 189.25 and their 807 lb hfrs rolled to 170.00. **Terra & Eli Hatch** saw their 805 lb Red hfrs notch 170.00. **Roger Williams & Wanda Dorsey** had 1027 lb strs reach 164.00 and their 981 lb Red x hfrs sold to 166.75. **153 Mile Ranch** had 939 lb Angus hfrs trade to 164.00. **Jared & Shelley Fletcher's** 951 lb Blk hfrs rolled to 163.50. **Clark & Judy Tucker** rolled in with 973 lb Hereford x strs that topped our sale at 180.00. **Dave Taylor, Rafter T Ranch**, had 800 lb hfrs mark 172.50. **Bronc & Liz Twan** brought 770 lb Char x hfrs that saw 183.00. **Bryan & Raylene Poffenroth** had a top set of 777 lb hfrs reach 180.00. This was a solid sale with quality from start to finish! Huge thanks to everyone involved.

## **VANDERHOOF REGULAR SALE, FRIDAY, SEPTEMBER 11th**

854 head of cattle were sold through the ring on Friday. There were 42 calves, 65 cows and bulls and 747 head of yearlings offered. It was obvious that grass conditions have been excellent with the size and quality of yearlings that we saw roll through the ring! **Marten and Linda Dykens** from Houston brought 3 liner loads to town. 24 head of 1096 lb strs fetched 168.00 and a full liner load of good 963 lb strs sold for 180.00. On the heifer side, Marten and Linda's ring full of outstanding exotic cross hfrs, 1020 lb, brought 165.00, the lighter sisters, at 926 lb, rolled to 174.00. **Valley Creek Ranch** also from Houston had 947 lb crossbred strs brought 178.00 and their big Hereford strs, at 1033 lb, stopped at 170.00. **Singletree Farms**, from Vanderhoof, had a double draft of strs, weighing 953 lb, reach 180.75 and the lighter end at, 878 lb, sold for 184.75. **Olaf Halvorson** had 992 lb strs bring 170.50 and 919 lb RWF strs trade at 175.00. **Dallaine Ranch**, from Telkwa, brought hfrs to town, the 870 lb, RWF hfrs brought 160.00 and the 866 lb crossbreds reached 166.25. **DMS Ranch** had two sorts of hfrs, the 933 pounders reached 164.25 and the 819 weights saw 167.00. On the slaughter side, with light receipts, **Kevin Bailey** had good cows bring 85.00 and **Lyle and Vonda Wiens** had an 1855 lb bull bring 118.00 per lb. Thanks to all the contributors and buyers and staff. Next week we have approximately 300 calves, 250 yearlings, and 50-60 cows.

## **OK FALLS REGULAR SALE, MONDAY, SEPTEMBER 14th**

We rolled into the OK Falls Sale with a great mix of yearlings along with butcher cows and bulls, with a few calves as well. Total receipts for the day were just under 300 hd. Our butcher bull trade saw **Nathan Ondrus's** 1820 lb bulls selling to 108.00. **John Pankiw** had 1415 lb butcher cows top 92.50 and his 507 lb Blk Angus h/c brought 190.00. **Ian & Bev Smith** tested our cow trade with 1400 lb butcher cows that notched 88.00. Their young 4 yr old cows, 1385 lb, topped 97.00. **Glen & Pat Johnson** brought in 4 top cows, weighing 1583 lb, that traded to 85.00. **Mike Townley** had 860 lb hfrs trade to 162.25 and his 841 lb hfrs notched 165.50. **Ed Trainer** was in with 960 lb hfrs that marked 160.00 and his 828 lb hfrs rolled to 165.50. **Gord Davis**, from Grand Forks, showcased 780 lb strs that traded to 189.00. He also had 525 lb Blk Angus strs that saw 201.00. **George Hall** saw his 713 lb, Char strs notch 190.00. The **Rosco Ranch** blew the doors off with one complete liner load of 64 powerful Blk Angus strs. They were incredible quality and all bought as calves from ranches here in OK Falls. His 968 lb strs were the price leaders at 179.25. A ring full of their 23 strs, 870 lb, also set the bar at 185.75. **Ian Hutcheon & Colleen McMechan** rolled in with 900 lb strs that traded to 170.00. An excellent pen of their 855 lb, Hereford strs powered to 174.75 and their Hereford hfrs, 788 lb, put the level at 160.00. **Brenda Kelly** tested the calf market with a beautiful pen of 632 lb Gelbvieh & Gelbvieh / Angus x s/c that saw

205.50. Her 540 lb s/c marked 215.00 and her 601 lb Gelbvieh/Angus x h/c raced to 185.00. **Kathryn Kelly** had 617 lb Gelbvieh/Angus x h/c that raced to 185.00 and her 668 lb s/c topped 205.00. **Fred & Jane Marshall's** 1400 lb cows hit 84.75. Huge thanks to all the bidders and buyers at today's sale. It was one top sale from start to finish!

## **KAMLOOPS REGULAR SALE, TUESDAY, SEPTEMBER 15th**

We saw huge receipts today in Kamloops as we increased our number to 860 hd. Yearlings were the most plentiful, with almost 500 hd from the **Douglas Lake Cattle Co.** Their 1st incredible liner load of 934 lb Blk & BWF strs set the bar at 197.00. 25 hd of their 786 lb Char strs notched 200.00. The Hereford pen was outstanding with 69 strs, 883 lb, that traded to 185.00. A top group of their 735 lb Hereford strs hit 195.00. When we hit the hfr division, their 25 hd of 800 lb hfrs, all Blk & BWF, raced to 178.00. The complete liner load of 71 Hereford hfrs, fancy and good, 779 lb, notched 170.50. We had a nice run of yearlings and calves. **Trinity Dairies** had 708 lb strs top 200.00 and their 583 lb hfrs sold to 186.00. **D Bar E Ranch** had 542 lb Blk h/c that hit 186.00. **Frog Hollow Ranch's** 1063 lb Blk strs topped 170.00 and his 857 lb Blk hfrs rolled to 171.00. **Brian Carl's** 962 lb Angus strs traded to 189.75. **Dorn & Elsie Speed's** 443 lb s/c traded to 238.00 and their 620 lb s/c sold to 210.00. **Peter Pooli's** 713 lb h/c sold to 180.00. **Ed Mertion** had 700 lb Angus hfrs traded to 180.00. **Alex Majeric's** 921 lb Angus strs traded at 186.00 and his 783 lb strs brought to 190.50. **Koyne Loiselle**, from Sorrento, had 900 lb strs power to 189.00 and his 928 lb strs notched 187.50. **The Princeton Stock Ranch** had 914 lb Angus x strs race to 187.00 and 18 hd of their 850 lb strs rolled to 189.00. **Meaghan Gordon** saw her 624 lb hfrs reached 180.00 and her 628 lb s/c brought 204.00. **Kevin MacDonnell**, from Kelowna, had butcher bulls top 114.50. This sale moved along smooth and fast. Quality was 1st class. Next week we have another excellent sale planned as the fall run moves into action.

**\*New\***

**Please click on the "Login" button at the top right of our page to create your BC Livestock Account**

**In order to streamline our systems, you will now require a username and password to access the "Livestock Sales" tab as well as to view our Livestream Auction Video Feed.**

**Please ensure you have a valid email address to sign up.**

**If you do not have an email address you can create one at [www.gmail.com](http://www.gmail.com) Once you have signed up you will use the same email and password to access our livestock auction video and upcoming cattle listings.**

**We hope everyone is having a wonderful start to the 2020 Fall Run!**

**Please contact the Kamloops Stockyards for help with signing up or any other website questions you may have at 250-573-3939 or [info@bclivestock.bc.ca](mailto:info@bclivestock.bc.ca)**

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## BC LIVESTOCK PRODUCERS CO-OP

BC PREMISES ID # (PID)

KAMLOOPS.....BC449KHAQ  
OK FALLS.....BC449KE93  
WILLIAMS LAKE... BC449KDYT  
VANDERHOOF.....BC449KHVJ

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**For Phone Bidding & All Other Sale Options Contact  
Your BC Livestock Marketing Specialists**

**Kamloops & OK Falls**

*Larry* 250-319-0872 | *Wayne* 250-319-0873 | *Al* 250-570-2143  
*Kenny* 250-571-9045 | *Darrell* 250-319-3992

**Williams Lake**

*Wade* 250-398-0429 | *Willy* 250-267-3898

**Vanderhoof**

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# Welcome to the 2020 Fall Run!

## \*Notice\*

If your address, phone number or banking information has changed, please contact your local yard to update your information to ensure prompt payment.

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**BC Livestock brings the most competitive prices on all classes of cattle  
as well as guaranteed payment and selling flexibility!**

**Our Sale Ring consistently delivers some of the highest prices in Western Canada,  
Local & Alberta feedlots are demanding calves from our auctions and pay top dollar!  
*We Welcome all Buyers & Sellers, No Membership Required!!***

**We offer several selling options that can be tailored to suit your needs!**

**BC Livestock can Price your Cattle Anytime, Anywhere - Even in the Field!  
*If you want the best price, call us today!***

KAMLOOPS HEAD OFFICE | Phone: 250-573-3939 | Fax: 250-573-3170 | info@bclivestock.bc.ca

KAMLOOPS	WILLIAMS LAKE	OKANAGAN FALLS	VANDERHOOF	PROVINCE WIDE
Darrell Comazetto 250-319-3992	Wade McNolty 250-398-0429	Shawn Carter 250-490-5809	DeCody Corbiere 250-524-0681	Al Smith 250-570-2143

*Get it Sold!!*

## **BC Livestock Covid-19 Action Plan**

**\*BC Livestock Producer's COVID-19 Update, August 2020\***

**We have posted our Covid –19 Action Plan on our homepage. Please visit and read our regulations we have set for our Auctions and Office during the pandemic.**

We hope this will provide you with some clarity as to where we stand and the guidelines we have set into motion. We will continue to update you of any changes we make and do hope you will help us to stay within these guidelines for the safety and protection of yourself, our clients and staff.

**For more information please visit our website at  
[www.bclivestock.bc.ca](http://www.bclivestock.bc.ca)**



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# OUR ONLINE AUCTIONS ARE NOW LIVE!!

Visit <https://bclivestock.nextlot.com>  
to register for our Online Equipment Auctions



## **\* NEWS FLASH! \***

### Online Equipment and Tool Auctions!!

BC Livestock Co-op is excited to announce that we now offer Online Timed Auctions for Livestock, Equipment, & Tools!

**Visit <https://bclivestock.nextlot.com>  
to Register for our Online Equipment Auctions!**

Soon we will also be able to offer live webcast bidding for all our Livestock & Special Sale Auctions!

**Don't let Covid and the provincial gathering guidelines dictate your selling or buying options!**

Please contact one of our experienced Marketing Team Reps for more information, marketing options & pricing.

To prepare for our new systems, we are streamlining things and you will soon require a username and password to access the "Livestock Sales" tab as well as our livestream online auction feed on our website. Please ensure you have a valid email address, as signing up for a BC Livestock account will soon be available on our website and will be an easy process.

**for all our latest news visit us at  
[www.bclivestock.bc.ca](http://www.bclivestock.bc.ca) or find us on Facebook**

**\*NEW\***  
**Check it Out!**  
BC LIVESTOCK PRODUCERS CO-OP  
**ONLINE EQUIPMENT AUCTIONS!**

Click on the Equipment Auctions Tab to view our  
**2020 Spring Equipment Sale Listings**