Return Undeliverable Canadian Addresses to Hd office Kamloops PHONE: 250-573-3939 FAX: 250-573-3170 1-10145 Dallas Dr., Kamloops BC V2C 6T4 Email: info@bclivestock.bc.ca Web site: www.bclivestock.bc.ca



MARKET REPORT September 9th, 2020

BC LIVESTOCK

PRODUCERS

SEPTEMBER 2020 SALES

RADIO NL NEWS WHEN IT HAPPENS

610 AM

- VANDERHOOF REGULAR SALE, FRI, SEPTEMBER 11th
- OK FALLS REGULAR SALE, MONDAY, SEPTEMBER 14th, 10:00 am
- KAMLOOPS YEARLING & REGULAR SALE, TUESDAY, SEPTEMBER 15th
- WILLIAMS LAKE REGULAR SALE, THURSDAY, SEPTEMBER 17th
- VANDERHOOF REGULAR SALE, FRIDAY, SEPTEMBER 18th
- KAMLOOPS, CALF & REGULAR SALE, TUESDAY, SEPTEMBER 22nd
- WILLIAMS LAKE REGULAR SALE, THURSDAY, SEPTEMBER 24th
- VANDERHOOF REGULAR SALE, FRIDAY, SEPTEMBER 25th
- KAMLOOPS CALF, YEARLING & REGULAR SALE, TUESDAY, SEPT 29th
- WILLIAMS LAKE CALF SALE, WEDNESDAY, SEPTEMBER 30th

OCTOBER 2020 SALES

- WILLIAMS LAKE REGULAR SALE, THURSDAY, OCTOBER 1st
- VANDERHOOF PRE-SORT SALE, FRIDAY, OCTOBER 2nd
- OK FALLS REGULAR SALE, MONDAY, OCTOBER 5th, 10:00 am
- KAMLOOPS CALF & REGULAR SALE, TUESDAY, OCTOBER 6th

***NEW* ONLINE EQUIPMENT SALES - ONGOING**

Please visit our Website for Guidelines & More Information

CHECK OUR WEBSITE FOR TEAM ELECTRONIC AUCTION & MORE SALE DETAILS

www.bclivestock.bc.ca

Auctioneers: Larry Jordan 250-319-0872 & Wayne Jordan 250-319-0873

BC Livestock Marketing Team

Ken Allison Wilf Smith Al Smith BC Livestock Marketing Specialist Province-Wide Marketing Specialist Williams Lake & Equipment Cell: 250-571-9045 Marketing Specialist Cell: 250-570-2143 Cell: 250-267-3898 BC Livestock Yard Managers WILLIAMS LAKE KAMLOOPS OK FALLS VANDERHOOF Darrell Comazzetto Wade McNolty Shawn Carter Decody Corbiere Cell: 250-398-0429 Cell: 250-319-3992 Cell: 250-490-5809 Cell: 250-524-0681 CANADA POSTES POST CANADA Postage paid Port payé **Publications Mail** Poste-publications 40050644

Excellent Career Opportunity with BC Livestock Producers Co-op Association!



Employment Opportunity

BC Livestock Producers Co-operative - General Manager

We are looking for a General Manager to oversee all staff, budgets, and operations of BC Livestock Cooperative. The Co-operative operates 4 cattle sale yards in the province of British Columbia. Working knowledge of the cattle industry is an important aspect of this position.

General Manager responsibilities include working with the board of directors and formulating overall strategy, managing employees, and establishing policies. To be successful in this role, you should be a thoughtful leader and a confident decision-maker, helping our people develop and be productive, while ensuring our member's interests are protected.

Ultimately, you will help the Co-operative grow and thrive.

Responsibilities

- Work with Yard Managers to oversee day-to-day operations of all sale yards
- Work with the board of Directors to design strategy and set goals
- Work with the Controller, maintain budgets and monitor expenses, provide information to complete reporting procedures to the Board of Directors
- Ensure employees work productively and develop professionally
- Oversee recruitment and training of new employees
- Work with cattle buyers
- Direct the employee assessment process
- Ensure staff follows health and safety regulations
- Provide solutions to issues as they may develop

Requirements

- Proven experience as a General Manager or similar role
- Working knowledge of the cattle industry
- Experience in planning and budgeting
- Knowledge of business process and functions (finance, HR, procurement, operations etc.)
- Strong analytical ability
- Excellent communication and English language skills
- Strong Computer and Tech skill
- Outstanding organizational, leadership and team building skills
- Problem-solving aptitude

Job posting closes on October 31st, 2020 with a planned start date to begin early in the new year. BC Livestock offers a competitive salary with benefits and matching RRSP.

Please send all resumes to nico@bclivestock.bc.ca

BC LIVESTOCK PRODUCERS CO-OPERATIVE ASSOCIATION

Kamloops Stockyards: 250-573-3939 OK Falls Stockyards: Shawn Carter 250-490-5809 Williams Lake Stockyards: 250 398-7174 Vanderhoof Stockyards: 250 567-4333

MARKET REPORT FOR SEPTEMBER 9th, 2020

Total receipts ,1350 hd for Kamloops, Vanderhoof, Direct & TEAM

STEERS	HIGH	AVG	HEIFERS	HIGH	AVG
0-299	265.00	265.00	0-299	N/A	N/A
300-399	260.00	239.95	300-399	228.00	215.59
400-499	234.00	229.46	400-499	201.00	193.84
500-599	221.00	208.00	500-599	189.00	185.31
600-699	204.00	194.53	600-699	180.00	176.00
700-799	189.00	184.01	700-799	174.00	169.73
800-899	190.00	184.10	800-899	174.50	165.46
900+	184.50	178.44	900 +	169.00	165.08
Butcher Bulls 105.00 - 114.00 Butcher Cows 83.00 - 94.00 with some sales to 97.00					

VANDERHOOF SHEEP & GOAT SALE THURSDAY, SEPTEMBER 3rd, 2020

This year's Sheep and Goat Sale proved to be a huge success. We had a bit of something for everyone and starting us off was a great set of black face sheep from Rod Bianco (Smithers). His pen of 85 lb breeding ewes set the pace at \$2.00 per lb, middle aged ewes at 120 lb brought \$1.35, 137 lb wethers reached \$1.70. Mark Freisen (Van) had 51 lb cross bred ram lambs saw \$1.92, 56 lb ewe lambs fetched \$2.10 and one 30 lb ewe lamb jumped to \$2.45! Dana Jackson (Fort Fraser) had some 86 lb cross bred ram lambs cracked \$1.90 and a 85 lb billy brought \$2.00. Tonya and Ben King (PG) saw their 119 lb cross bred ewes hit \$1.02. Jacintha Kulchar (Fort Fraser) sold Statler (reluctantly), Statler is a 70 Ib white wether that drove the bid to \$2.00. We still can't believe Alex let her do it. Jim and Roma Tingle (PG) had some good looking ewes. At 155 lb they forced \$1.17. We also had a hand full of goats in our sale. Frank Wiebe (Van) had a pair of nannies at 88 lb worth \$1.90 and a 95 lb billy charged to \$2.40. Jackie Groot (Houston) had some 125 lb nannies forced \$1.80 and a pen of her 107 lb ewes notched \$1.12. The top of the goat market came from Sidnee Oesch (PG), her 70 lb nanny (Margo) stole the hearts of all and finally stopped the bid at \$3.10. We had a lot of fun. Huge thank you to the buyers for driving all the way out from Alberta and the Fraser Valley, as well as the tremendous local support. We look forward to next year's sale and we hope to have one in July as well.

KAMLOOPS YEARLING & REGULAR SALE TUESDAY, SEPTEMBER 8th, 2020

We had an excellent sale this Tuesday, at the Kamloops Stockyards, with just under 500 hd to start off the 2020 Fall Run! We had a good start to our calf run with around 100 hd on offer, the balance being yearlings and butcher cows & bulls. Javier & Claudia Hernandez had 624 lb s/c top 204.00 and their group of 9 s/c, 565 lb, traded to 215.00. Their lighter, 335 lb, s/c raced to 241.00 and their fancy, 587 lb h/c marked 180.00. Wayne & Jill Hughes had excellent guality, 519 lb, Blk Angus b/c that hit 205.00. Their h/c, 524 lb, set the price level at 189.00. Barry Gerlib, from Enderby, had 473 lb, Blk Angus s/c mark a top level at 234.00 and his 488 lb h/c notched 191.00. Mitch deStrake saw his heavy. 565 lb h/c race to 188.00 while his 485 lb s/c rolled to 231.00. An incredible pen of his 565 lb s/c saw 218.00. Kelly deStrake was also in with 567 lb, Blk Angus s/c that hit a level at 219.00 and the 526 lb h/c powered to 183.00. Split Brooke Farms brought us some great calves. Their 665 lb s/c powered to 202.00. their 459 lb s/c set the record books at 233.00 and their excellent, 489 lb, Angus x h/c rolled to 199.00. They also had 1476 lb butcher cows that saw 86.00 and big cows, 1731 lb, that tested our trade at 88.50. Paul & Anita Teatro, D Bar E Ranch, filled the ring with excellent quality, Blk Angus, s/c, their 600 lb s/c high marked 215.00 and their 535 lb h/c topped 187.00. Andy & Simone Hoglund's 977 lb Blk Angus strs reached 179.50 and their 906 lb Blk strs hit 184.50. Len & Marvin Tonn had 937 lb Angus strs that sold to 181.00. Eric Bergstrand had a top group of 920 lb, open, yearling hfrs that hit 167.00 and his 849 lb hfrs topped 174.00. Indian Gardens Ranch sold a load of 792 lb Blk strs at 188.00. Joe Baudin's 1078 lb strs saw 170.00, his 968 lb strs sold to 181.00 and his 1018 lb Red x hfrs notched 161.50. Cliff Fillmore had 1100 lb big, Blk strs sell to 160.00. Jon Peachy's 1000 lb Blk hfrs hit 157.00. Rick Giesler's 830 lb Red strs brought 190.00. The Chutter Ranch presented a ring full of 950 lb hfrs that topped the trade at 169.00. Russell & Barb Abel brought 1680 lb butcher cows that notched 91.50. Keith & Penny Prigmore had 1945 Ib butcher cows sell to 94.00. Ed & Marie Hazelwood topped out trade with 1550 lb cows notching 97.00. The Valleyview Ranch brought in 2135 lb butcher bulls that topped 114.00. This sale moved along well with incredible buyer interest. As the fall sales start, the buyer chairs are filling up! Huge thanks to everyone for making this an excellent sale!







KAMLOOPS YARDS SPECIAL SUMMER SALE

IVERMECTIN

5 Litre Jugs on Sale for \$70.00 | 10 Litre Jugs on Sale for \$120.00

We also have a Limited number of 18A Lick Tubs Available \$150.00

Canada's Verified Beef Production Plus Program





1-866-398-2848 ext 2 | VBP@cattlemen.bc.ca www.verifiedbeefproductionplus.com



Simple. Practical. Trusted.

DEVELOPED FOR PRODUCERS, BY PRODUCERS.

Let us help you show the good things you already do for on-farm food safety, biosecurity, environmental stewardship and animal care.

Electric Apparatus Services

*Mechanical Repair & Rewinding Services *Motor Modification *General Machining *Irrigation Pump Rebuilding

IRRIGATION PUMP & ELECTRIC MOTOR REPAIRS

ELECTRIC MOTOR SALES

*AC Motors (all types) *Submersible *Farm Duty Table saw *Other Types Available

KAMLOOPS ELECTRIC MOTOR SALES AND SERVICE LTD

1260 Dalhousie Drive Kamloops BC V2C 6G3



LAZY FD RANCHES & HAY SALES Hay for Sale

1st & 2nd Cut Hay Rounds & Big Squares Specials on cow hay

*Custom farming *Custom having

*Water deliveries *Custom screening *Compost soil sales

CALL FOR PRICING **250-372-2999**

Stay Up to Date with BC Livestock Sales & Events!

Visit our Website www.bclivestock.bc.ca

Like & Follow us on Facebook

For Phone Bidding & All Other Sale Options Contact Your BC Livestock Marketing Specialists

Kamloops & OK Falls

Larry 250-319-0872 | Wayne 250-319-0873 | Al 250-570-2143 Kenny 250-571-9045 | Darrell 250-319-3992

Williams Lake

Vanderhoof

Wade 250-398-0429 | WW 250-267-3898 Decody 250-524-0681

Phone Bidding available for all Auction Sales! www.bclivestock.bc.ca



HIWAN RANCH

RED ANGUS BULLS

We have an excellent selection of Long Yearling $\underline{\textbf{Bulls}}$ For Sale.

All bulls have been semen tested and are ready to go to work! To arrange a visit to choose your new herd sire call

Brent @ 250-374-5771 or John @ 250-572-4434



SPECIALIZED EQUIPMENT HAULING

QUALITY HAY 4 SALE

ALL TYPES OF HAY AVAILABLE. ROUND / LARGE SQUARES—STRAIGHT TIMOTHY(EXCELLENT HORSE HAY) VARIOUS ALF / GRASS MIXES CALL FOR PRICING TO SITE.

Bob King

Office: 250-374-0237 Cell: 250-319-8444 KAMLOOPS STOCKYARDS

TWIN RIVERS CAFÉ

FRESH HOME MADE PIZZA

Take-out & Delivery

250-573-0888

HAY FOR SALE

300 Small Round Bales

Williams Lake Area

Call Wolfgang at 250-296-4213 (Evenings)

Welcome to the 2020 Fall Run!

Notice

If your address, phone number or banking information has changed, please contact your local yard to update your information to ensure prompt payment.



*** IMPORTANT NOTICE ***

Regarding BC Livestock Trucking Services

As of August 20th, 2020 BC Livestock will no longer be offering trucking services

We would like to thank Ron Ramsey for his many years of service to the Co-op, driving the truck and trailer, and we wish him all the best in his new venture.

Ron has purchased the truck and trailer and will continue to offer trucking services under his own company, Rambunctious Contracting o/a Ron Ramsey. Ron's phone number will remain the same, 250-318-2802. We would like to thank all our customers who have supported the BCL trucking services over the past years and we look forward to continuing to provide all your livestock & equipment marketing needs!

> Please check our website or call your local stockyards for a complete list of available truckers, province wide. **www.bclivestock.bc.ca**

Cordy Cox, GM, BC Livestock Producers Co-op

Rambunctious Contracting Livestock Transportation

Anytime, Anywhere, Province Wide Ron Ramsay 250-318-2802

BC Livestock Covid-19 Action Plan *BC Livestock Producer's COVID-19 Update, August 2020*

We hope this will provide you with some clarity as to where we stand and the guidelines we have set into motion. We will continue to update you of any changes we make and do hope you will help us to stay within these guidelines for the safety and protection of yourself, our clients and staff.

For more information please visit our website at www.bclivestock.bc.ca

BC LIVESTOCK PRODUCERS CO-OPERATIVE ASSOCIATION

Head office 1-10145 Dallas Drive Kamloops BC V2C 6T4 info@ bclivestock.bc.ca - www.bclivestock.bc.ca Stockyards in Kamloops - Williams Lake - Okanagan Falls - Vanderhoof Phone 250-573-3939 - Fax 250-573-3170

July 3rd, 2020

COVID 19 PRACTICES

It is the duty of every organization to protect the health and safety of its employees.

COVID-19 spreads through close contact with an infected person and contaminated surfaces. We at BC Livestock must educate our customers, our employees and the visitors to our facilities on the symptoms and the basic precautions to prevent the spread of infections.

COVID-19 symptoms are similar to that of colds and flus, and the severity can vary depending on the individual. These symptoms can be take up to 14 days to appear, and include fever, coughing, difficulty breathing and pneumonia (in severe cases).

Upon entering any of our facilities, please make use of the hand sanitizing stations before you proceed.

Any producer, buyer, employee or customer that has recently been in contact with an individual who has been confirmed positive, must self quarantine for 14 days and is not permitted to come to any BC Livestock yards while under quarantine. If our employee has symptoms at any time during this period, the self-quarantine period may be extended. Please refer to the BCL RTW practices for self isolating employees.

BC Livestock requires all employees that are sick to stay at home: if you are over 60 years old, have a compromised immune system or had a high chance of being exposed to COVID-19, please take all the proper precautions and do not come to work if not absolutely necessary. This pertains to any and all that would like to attend any of our auctions or visit our facilities.

Under Work Safe BC legislation, all workers have the right to refuse work if they feel an aspect of their workplace is "likely to endanger" their health or safety. Employees who fear exposure to COVID-19 in their workplace may refuse work in reference to this legislation.

Please note that the COVID-19 pandemic is an ever-changing global event which may impact the stance of the Government of Canada and the Regional Health Authority, thus updates will be provided when new information is made available.

BC Livestock is committed to following the Provincial Health Guidelines and Worksafe BC Regulations regarding the COVID-19 Pandemic, please work with us to keep a healthy and safe environment for our staff.

Thank you.



BC Livestock Covid-19 Action Plan Continued

BC Livestock Producer's COVID-19 Update, August 2020

Prevent the spread:

- Maintain 2-3 meter physical distance with others
- Refrain from physical contact, no hand shaking
- Insure that all hand sanitizing stations are stocked
- Wash your hands often with soap and water for at least 20 seconds frequently throughout your work day
- Observe and follow the suggested limit number for ALL indoor spaces
- Avoid touching your eyes, nose or mouth with unwashed hands
- Cough or sneeze into a tissue and <u>dispose of it immediately</u> or into your sleeve instead of your hands
- Clean your way into and out of any piece of equipment that you are operating
- Maintain a clean work space
- Rotate staff for meal breaks in lunch rooms
- Avoid gathering of any numbers in closed office space or coffee rooms
- Tailgate meetings to be conducted outside where physical distancing protocols can be observed
- <u>DO NOT</u> share phones, devices, radio's, food or drinks with any co-workers
- Stay home if you are sick to avoid spreading illness to others
- Avoid close contact with people who are sick

Jennifer Dering Provincial Health & Safety Coordinator BC Livestock Producers

CC: Cordy Cox GM CC: Safety Officers, Safety Team & JOHSC

OUR ONLINE AUCTIONS ARE NOW LIVE!!

Visit https://bclivestock.nextlot.com to register for our Online Equipment Auctions



BC Livestock Co-op is excited to announce that we now offer Online Timed Auctions for Livestock, Equipment, & Tools!

Visit https://bclivestock.nextlot.com to Register for our Online Equipment Auctions!

Soon we will also be able to offer live webcast bidding for all our Livestock & Special Sale Auctions!

Don't let Covid and the provincial gathering guidelines dictate your selling or buying options!

Please contact one of our experienced Marketing Team Reps for more information, marketing options & pricing.

To prepare for our new systems, we are streamlining things and you will soon require a username and password to access the "Livestock Sales" tab as well as our livestream online auction feed on our website. Please ensure you have a valid email address, as signing up for a BC Livestock acount will soon be available on our website and will be an easy process.

for all our latest news visit us at www.bclivestock.bc.ca or find us on Facebook

