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BC LIVESTOCK PRODUCERS

MARKET REPORT

JAN 27TH , 2016

JANUARY, FEBRUARY & MARCH SALES

NO SALES IN KAMLOOPS

FEB 2ND OR 9TH

RADIO NL NEWS WHEN IT HAPPENS 610 AM
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- KAMLOOPS SALE –TUESDAY FEBRUARY 16TH
- WILLIAMS LAKE SALE - THURSDAY FEBRUARY 18TH
- VANDERHOOF SALE - FRIDAY FEBRUARY 19TH
WEATHER PERMITTING
- KAMLOOPS 21ST ANNUAL PINE BUTTE RANCH HORNED
HEREFORD PRODUCTION SALE - SATURDAY FEBRUARY
20TH, 1:00pm
- KAMLOOPS SALE -TUESDAY FEBRUARY 23RD
- WILLIAMS LAKE SALE - THURSDAY MARCH 3RD
- VANDERHOOF SALE - FRIDAY MARCH 4TH
WEATHER PERMITTING
- KAMLOOPS SALE—TUESDAY MARCH 8TH,
RRTS CHAROLAIS BULL SALE



Kevin Johnson
General Manager
250-961-1970

Ken Allison 250-571-9045

Auctioneers: Larry Jordan 319-0872 & Wayne Jordan 319-0873

KAMLOOPS
250-573-3945
OK FALLS
250-490-5809

Phone your local
stockyard to
list your cattle for
upcoming sales

***F.M.I. on any of our sales go to
www.bclivestock.bc.ca****



Wilf Smith
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Al Smith
Vanderhoof
567-4333

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BC LIVESTOCK PRODUCERS CO-OPERATIVE ASSOCIATION



Kamloops and OK Falls: Call 250 573-3939 or Kevin Johnson 250-961-1970

Williams Lake: Call 250 398-7174 or Wilf Smith 250 398-0813

Vanderhoof: Call 250 567-4333 or Al Smith 250 570-2143

MARKET REPORT FOR JANUARY 26 TH, 2016

Total receipts 1100 head for Kamloops Sale

STEERS	HIGH	AVG	HEIFERS	HIGH	AVG
0-299	300.00	285.00	0-299	272.50	272.50
300-399	292.50	275.66	300-399	261.50	258.40
400-499	299.00	287.67	400-499	243.00	239.74
500-599	282.00	262.54	500-599	224.00	222.61
600-699	254.00	237.40	600-699	219.00	209.91
700-799	217.00	209.00	700-799	220.00	201.00
800-899	N/A	N/A	800-899	211.00	189.00
Butcher Cows	95.00	110.50	Butcher Bulls	100.00	126.75
Bred Cows	1500.00	2425.00	Bred Heifers	1800.00	2520.00

KAMLOOPS SALE TUESDAY JAN 26th

Well today was one huge sale here in Kamloops as this was our Special Bred Cow & Bred Heifer Sale, as well as our regular sale, with over 1100 head on offer. **Bohnet Ranch** saw their 1435 lb butcher cows mark 110.50. **Jamie Payton** saw his 1110 lb heifers top 133.50. **Gordon Tetz** topped our cow trade with 1324 lb cows marking 113.50 **Ted Steiger** from Salmon Arm had 358 lb black Angus h/c mark 240.00. **The Gang Ranch** today saw their young 972 lb feeder cows trade to 124.00, their 858 lb heiferettes hit 141.00. **Forest Lakewood Ranch**, all the way from Parksville BC, with a liner load of calves. Their 32 Red & Black Angus h/c traded to 243.00 and weighed 465 lbs. Their 545 lb s/c hit 266.00, and their 580 lb Red Angus h/c notched 221.50. 20 head of their 400 lb h/c saw 261.50. 27 head of their 469 lb s/c marked 289.00. Forest Lakewood's 574 lb s/c brought 260.50. **Thomas Ranch** today filled the ring with 10 top 471 lb Black Angus bull calves, they raced to 272.50. **Hat Creek Land and Cattle Co.**'s 1108 lb feeder cows brought 123.00. their 1369 lb kill cows sold to 108.50, and the 2025 lb bulls brought 126.00. **Yvonne Johnson's** 600 lb h/c sold to 223.00, the 610 lb s/c sold to 248.50. The 482 lb h/c brought 229.00. **Bob Thorpe's** 530 lb Black s/c sold to 282.00, their 655 lb s/c brought 241.00. **Bryan Cunningham's** 563 lb Angus s/c rolled to 271.00, the 485 lb Angus X h/c sold to 231.50. **Ivan Card's** 655 lb. s/c sold to 254.00, the 618 lb h/c sold to 219.00.

(Continued on page 3)

(Continued from page 2)

The Bar M Ranch -Trace Deboer's Complete Cow Herd Dispersal Sale saw his young 2nd calf heifers trade to 2520.00, with their powerful bred heifers also reaching 2500.00. Their mature bred cows traded to 2425.00. **Finlay Farms** presented a top pen of 1st calf heifers. Their beautiful pen of Black Baldie heifers, just under 1200 lb. bred Red Angus traded to 2110.00, their top pen of 13 Red Baldie heifers, 1st calf, traded to 2050.00, their fancy pen of Hereford bred heifers reached 2260.00 and 2275.00.

A sincere thank you to all the bidders and buyers who came and supported this top quality sale.

**Just a reminder the next sale in Kamloops is 2 weeks away,
February 16, 2016**

Pine Butte Ranch 21st Annual Horned Hereford Production Sale



Saturday February 20, 2016

**1:00pm @ BC Livestock Co-op Kamloops, B.C.
250-573-3939 or www.bclivestock.bc.ca**

**Ray Van Steinburg
250.421.1221**

**Ranch Phone
250.427.3408**

**Hugh McLuckie
250.427.0859**

3025 Foster Road, Cranbrook, BC, V1C 7C8 * pbrltd@gmail.com**

Calendar photos

BC Livestock in Kamloops is looking for pictures for our 2016-2017 calendar.
We need cattle related pictures for all seasons.

If you have any digital photos that you would let us put on the calendar please email them to marilyn@bclivestock.bc.ca

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Farm Credit Canada : Fundamentals of Cattle Marketing

In this workshop, market consultant Debbie McMillin walks you through basic and advanced cattle marketing strategies, and examines the options available to help you value your livestock and get the best price.

Benefits of attending:

- review the cattle marketing options available to you
- understand important terms and definitions
- discover how to evaluate pricing and delivery opportunities
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- explore risk management options for primary producers

Trends and Trade Opportunities in Beef Markets

In the second workshop, industry expert Anne Wasko provides valuable insight into what to expect in beef markets for this year and beyond, including industry trends and trade developments. Learn how to position your business to mitigate risk and grow profitability.

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- learn key factors shaping North American and international beef markets
- understand trends shaping the Canadian cattle industry
- discover why managing price risk is important in today's market

When – 10:30-3:00 pm on Tuesday, February 9.

Where – Coast Kamloops Hotel & Conference Centre – 1250 Rogers Way, Kamloops, BC

LUNCH WILL BE PROVIDED.

Hope to see you there and should you have any questions don't hesitate to call

Jonathan Blais B.A.Sc

Relationship Manager / Directeur des relations d'affaires

Farm Credit Canada / Financement agricole Canada

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SPRING 2016 BULL SALES

- February 20** Kamloops 1 pm 21st annual Pine Butte Ranch Horned Hereford Production Sale
- March 5** Williams Lake 1 pm Prime Time Bull Sale & Cutting Edge Cattle Bull Sale
- March 8** Kamloops 12:30 Charolais Bull Sale RRTS Charolais
- March 12** Williams Lake Harvest Angus Bull Sale
- March 19** Kamloops 12:30 pm Angus Advantage Bull Sale
- March 21** OK Falls 12:30 All Breeds Bull Sale
- March 26** Vanderhoof 1 pm Northern Alliance Black & Red Angus Bull Sale
- April 2** Williams Lake 1 pm Best Bet Bull Sale, Mitchell Cattle Co. & Guest
- April 5** Kamloops 12 pm Langenegger Cattle Co Red Angus Bull Sale
- April 9** Vanderhoof 12 pm All Breeds Bull Sale
- April 14-15** Williams Lake 11 am Williams Lake Bull Show & Sale



Livestock sales listings and photos online at www.bclivestock.bc.ca



Kamloops
Okanagan Falls
Kevin Johnson 250.961.1970



Williams Lake
Wilf Smith
250.398.0813



Vanderhoof
Al Smith
250.570.2143

BC LIVESTOCK PRODUCERS CO-OPERATIVE ASSOCIATION
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